



## CAPABILITIES STATEMENT

### CORE COMPETENCIES

Crane Parts  
Crane Repair  
Crane Rental  
Crane Sales

### CERTIFICATIONS

Veteran Owned  
Minority Owned  
DBE Certified  
Small Business

### NAICS CODES

423810  
423830  
811310  
238990  
238290



Veteran Minority Owned Small Business. BTS is a global supplier of crane replacement parts, on-site crane repair services, crane sales, and crane rentals for the industrial, construction, government and commercial markets.

Our experience spans over 10 years, 1000's of satisfied customers, and work on 4 continents.

### SOME OF OUR CLIENTS:

- FREEPORT MCMORAN
- BRITISH PETROL
- KIEWIT CORPORATION
- BARNHART CRANE
- US ARMY
- US NAVY
- US COAST GUARD

### BRANDS WE REPRESENT:

- TRIMBLE CRANE
- LSI - ROBWAY
- PAT - HIRSCHMANN
- DEMAG - TEREX
- GROVE - MANITOWOC
- KRUPP CRANE
- LIEBHERR CRANE

### ADDRESS

BTS Crane Parts  
201 Milwaukee Street  
Suite 200  
Denver CO 80206  
USA

### CONTACT

Mike Bode, Owner

### PHONE

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International: +1.303.433.8878

### EMAIL

[gov@btscrane.com](mailto:gov@btscrane.com)

### WEBSITE

[BTScrane.com](http://BTScrane.com)

### CAGE CODE

7LS16

### DUNS NUMBER

080226856

## MEDIA PUBLICATIONS



### Crane Hot Line Magazine

*A Mechanics Mantra: Insulate, Wrap, Crimp, and Tape to Prevent Electrical Problems*

*Published April 2011*



### Crane Hot Line Magazine

*Making Critical Investments: Safety, Productivity, and Fleet Management Drive Purchases of Aftermarket Electronics Products*

*Published February 2012*



### Crane Hot Line Magazine

*Water and Electronics Don't Mix: Prevent Unnecessary Crane Down Time with these Simple Fixes*

*Published December 2010*

## RECENT JOBS



BTS completed another crane repair service call on one of our California customer's Terex-Demag AC300 PAT Hirschmann PDC LMI systems. The crane repair service involved troubleshooting and repair of an intermittent failure of the PAT Hirschmann PDC system. This failure was particularly frustrating to our customer due to its intermittent nature and the unreliability that resulted from it when using the crane during a job.

COMPLETE JOB DESCRIPTION HERE



Recently we assisted our customer in State NY with a PDC failure of his Demag AC665. The in house mechanic reported that the PDC indications of the working screen (geometrical data, boom length, boom angle, etc.) do not match with the actual crane values after they replaced one of the multisensor card assemblies. This job involved detailed electronic troubleshooting as well as appropriate parts replacements.

COMPLETE JOB DESCRIPTION HERE



BTS completed an emergency job where our technicians had to rush to Guatemala, Central America. The Liebherr LTM1400 crane was operating in a nickel mine in the rainforest of northern Guatemala lifting heavy loads with limited space confined areas. Our customer reported complete failure of all superstructure crane control functions, the crane was completely immobile when the BTS Tech team arrived.

COMPLETE JOB DESCRIPTION HERE